



Schulich
School of Business
Executive Education Centre

Register for
an Upcoming
Session:

September 18 - 20, 2017
March 26 - 28, 2018

Team Leadership Skills for Project Managers

Learn step-by-step techniques to manage the challenging people, politics and personalities involved in your projects.

Our Participants Say it Best:

"This course should not be missed as the take-aways are essential to becoming a great leader."

L.A. Acenas, Senior Business Analyst, UHN

"Excellent course for leaders and PMPs. Answers a lot of questions about soft skill confusion and adds tactics to our arsenal of tools to be more successful."

A. Fallavollita, Project Engineer, Bigelow-Liptack

"Best interpersonal course I have taken, enjoyed the small class size, easier to open up."

E. Howell, Account Manager, Ericsson Canada Inc.

"I believe that I am a better leader today than I was three days ago."

G. Kiang, Program Manager, Scotiabank

SEEC Moments of Insight include:

Assessing how team members perceive and respond to you, and how misunderstandings occur.

Mandatory elements of an effective decision and how to avoid the pitfalls of groupthink.

How to solve motivational problems and inspire poor performers to improve their job performance.



21 PDU's

[Register Today / Complete Details](#)

seec.online/11500



Schulich
School of Business
Executive Education Centre



Team Leadership Skills for Project Managers

Influence project team dynamics for success!

Successful project managers agree that people can make or break a project.

This program will teach you the softer, interpersonal skills required to **overcome political, environmental, economical, social, cultural and personality-centred roadblocks associated with your stakeholders**. You will better merge, manage and meet their expectations – giving your projects the best chance to succeed. As an added bonus, you'll also learn how to **apply the key interpersonal project skills advocated in *A Guide to the Project Management Body of Knowledge* (PMBOK® Guide): leadership, team building, motivation, communication, influencing, decision making, political and cultural awareness, and negotiation** – as well as those in chapter 8.0 Competencies of BABOK® Guide.

Top Take-Aways

1. Learn to deal with an assortment of people, their attitudes, personalities and other challenges
2. Leverage leadership, teambuilding, motivation, communication, influencing, decision-making and negotiation skills
3. Turn difficult people into team players and better performers
4. Balance the realities of office politics on your projects
5. Gain support from senior management in implementing change or initiatives
6. Interpersonal techniques for influencing up, down and across the organization

Who Should Attend

Anyone who manages within a project or team-based work environment will benefit, including:

- Portfolio, program and project managers and directors who seek better results
- Team members such as engineers, analysts, developers and operations leaders
- Senior managers and project sponsors wanting to reduce interpersonal conflict and boost performance
- Department heads faced with challenging staff and project portfolios
- Business analysts and subject matter experts (SMEs) who are engaged to work with others on projects
- Executives seeking to improve performance towards fulfilling enterprise strategies

PLUS! Participants receive a copy of instructor Harry Mingail's book (in e-book or audio book format) *The Extraordinary Power of Project Relationships*.

Overview of Learning

Project Leadership: How People Perceive, Respond, and Interact With You

- Managing impressions, perceptions and images; How to build trust and collaboration

Being a Leader Your Team Follows

- Enabling collaboration (vs. competition) and creating synergy; Getting results without formal authority

Credible Communication Styles

- 'Reading' others so that you can communicate more effectively; How to handle difficult people and project situations

Facilitating Group Problem Solving and Decision-Making

- Making high-impact group decisions with optimal timing and effectiveness; How to think and act during troubled and crisis times

Building High Performance Teams

- The characteristics of a high performance versus dysfunctional teams; How to set, define, organize, communicate and reinforce performance goals

Dealing With Realities in Office Politics

- Assessing your personal power base; Managing negative politics

Motivating Good and Bad Performers

- Selecting the right motivational paradigm, tools and techniques How to stimulate enthusiasm and build commitment

Negotiation and Conflict Management

- When and how to conduct negotiation "martial arts"; Strategies for recognizing conflict, resolving issues and deadlocks

There's more! See **complete program content** at URL below

Register Today / Complete Details

sec.online/11500

More Questions? Get in Touch!

Tel.: 416.736.5079 | 1.800.667.9380
or email excedinfo@schulich.yorku.ca

Dates & Locations:

September 18 - 20, 2017
Executive Learning Centre

March 26 - 28, 2018
Miles S. Nadal Management Centre

Registration Fee:

\$2,950 + applicable taxes

Registration Details:

- Tuition includes teaching materials, lunches and refreshments, but not accommodations
- A special corporate rate is available for participants at partner hotels
- Programs run from 9:00 a.m. to 4:30 p.m.
- Modules, speakers, topics, dates, fees, and locations are subject to change